

REMI COHEN CEO



On the first day of the 2020 harvest, Remi Cohen joined the Domaine Carneros family as CEO, bringing with her a diverse, over twenty-year track record of experience in all facets of the fine wine business, from vineyard management and winemaking to sales, marketing, hospitality, and brand development. Continuing Domaine Carneros' tradition of visionary female leadership, Cohen was the ideal candidate to guide the company into the future, inheriting the reins from illustrious founding winemaker and former CEO, Eileen Crane.

Cohen brings extensive experience in sustainable business management, applying her experience to further develop Domaine Carneros' unique management philosophies including a robust employee engagement program, internal and external mentorship programs, open book management, and diversity, equity, and inclusion initiatives. Remi has expanded upon the longstanding scholarship program to underrepresented members of the wine community through the University of California Davis and the Culinary Institute of America. Having spearheaded sustainability certifications at several wineries, Cohen has contributed to Domaine Carneros's award-winning sustainability program, most remarkably with the installation of a solar microgrid that builds upon the winery's commitment to renewable energy.

The role at Domaine Carneros brings Cohen's career full circle, for it was in Carneros where it all began. After graduating with a Bachelor of Science in Molecular and Cellular Biology from the University of California, Berkeley, Cohen was more interested in studying plant biology than medicine, and thus enrolled in the University of California, Davis' master's program in viticulture. Before graduating, a vertical wine tasting of reserve pinot noir from the iconic Saintsbury was truly eye-opening and sparked Cohen's interest in the Carneros American Viticultural Area.

That tasting parlayed into her first harvest job at Saintsbury in 2001 and that same year, Cohen met Crane, unaware at the time that nearly 20 years down the road, she would be the one chosen to build on her 33-year legacy. But first, Cohen continued her Carneros journey at Bouchaine Vineyards, where she was the Vineyard Manager and then as the Director of Vineyard Operations for Merryvale and Starmont. During this time, she also completed her MBA in Finance from Golden Gate University and expanded her responsibilities in viticulture and winemaking to the sales and marketing side of the wine business serving as Vice President at Merryvale.

In 2012, Cohen joined Cliff Lede Vineyards as Director of Winemaking and Vineyards where she further honed her winemaking craft. With a subsequent promotion to VP of Operations and later COO of Lede Family Wines, she led the company to new heights leading up to her appointment as CEO of Domaine Carneros and a return to her Carneros roots, which she calls her "dream job."

Cohen is a Certified Sommelier with the Court of Master Sommeliers, which makes her adept at providing luxurious and educational hospitality experiences. She is currently on the board of the Providence Napa Community Health Foundation that provides hospice and palliative care services to the community. Cohen recently was named one of Imbibe's 75; "Wine's Most Inspiring People" by the Wine Industry Advisor; and a Wine Industry Leader in 2024 by Wine Business Monthly. She was inducted into the San Francisco chapter of Les Dames d'Escoffier in 2021. She resides in Napa with her husband and enjoys traveling to wine regions around the world, exploring diverse cultures and cuisines, and loves dance, hiking, yoga, and music.

FOR PRESS INFORMATION

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